# Housing And Community Services Agency of Lane County

# Strategic Plan – 2016-2018

**MISSION:** Making a difference in the quality of affordable housing and related community services

**VISION:** Safe, affordable, energy-efficient housing for all low-income Lane County residents



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**Transmittal Letter** 

January, 2016

To Our Residents, Employees and Stakeholders,

The Housing And Community Services Agency (HACSA) has served Lane County since 1949. Despite difficult economic times, we continue our mission of making a difference in the quality of affordable housing and related community services.

The Agency's seven person Board of Commissioners is comprised of the five Lane County Commissioners and two appointed commissioners who are residents of HACSA-owned housing.

In December 2010, the Board approved the Agency's strategic plan for the period January 1, 2011 through December 31, 2015. The five year time frame was chosen because it is enough time to make some meaningful changes and it is short enough to maintain a sense of urgency. Over the last five years, regular semi-annual implementation reviews were submitted to the Board, and we have achieved or made significant progress on all of our strategic goals.

We are now submitting a new strategic plan for the three-year period 2016-2018. HACSA is in a period of change; 2015 brought a new Executive Director and almost all new division directors. The shorter strategic planning horizon will allow the new leadership to resolve near term challenges and seize near term opportunities, while developing a plan for the organization beyond the three year period immediately in front of us.

This strategic plan was prepared by HACSA management with significant assistance from three graduate student/consultants from the University of Oregon Department of Planning, Public Policy and Management. The foundation of the plan is the information derived from interviews and focus group exercises conducted by the consultants.

The goals and objectives for the coming three years fall into four general categories: Community Engagement, Service Delivery, Capacity Building and Organizational Systems.

The pages that follow include an organizational overview, for readers not already familiar with HACSA, a more detailed description of the planning methodology, a summary of the SWOT data (Strengths, Weaknesses, Opportunities, Threats) and finally the strategic plan matrix: the goals, objectives and time bound tasks that staff will undertake.

In carrying out this strategic plan, we commit to the energetic pursuit of excellence as an organization, to an enhanced community image, to strengthening our many strategic alliances and forming new ones, and to providing ever-improved services to our clients.

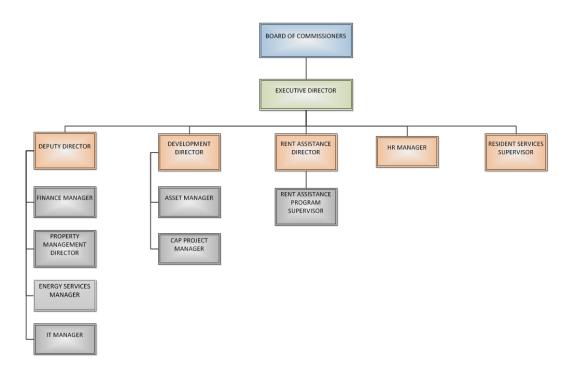


# Organizational Overview

#### History

The Lane County Housing Authority was founded in 1949, and was reorganized in 1977 as the Lane County Housing and Community Services Agency. HACSA's mission is to make a difference in the quality of affordable housing and related community services. The organization aims to ensure safe, affordable, energy-efficient housing for all low-income Lane County residents. A board consisting of all five Lane County Commissioners plus two appointed HACSA residents governs the organization. The Executive Director is Jacob Fox, who started in that position recently after a multi-year succession process.

#### HACSA Programs



HACSA provides a wide range of services to thousands of families in Lane County. We currently own 1533 housing units, including several large public housing complexes, and administer housing subsidies comprised of 2,817 Section 8 vouchers and 211 VASH vouchers, Resident Services, Family Self Sufficiency, and Energy Services. We are one among a network of housing-related nonprofits in Lane County, with whom we partner for development, service provision, and other joint projects.

The largest programs that HACSA administers are the federal Section 8 housing subsidy, and our own public housing sites. Section 8 provides vouchers for low-income renters to reduce the cost of their housing through a private landlord. HACSA has other voucher programs, including VASH (for veterans), but Section 8 is by far the



largest. The public housing program is made up of 707 units across Lane County. HACSA has divisions dedicated to the development of new affordable housing properties, managing the existing properties, and providing maintenance and repairs to public housing. Several community non-profit organizations partner with HACSA on housing projects, including Cornerstone Community Housing, St. Vincent de Paul of Lane County, Shelter Care, Inc. and Sponsors, Inc.

Other HACSA divisions provide a range of resident services. The Family Self-Sufficiency program is a critical program that assists people who are working to improve their financial status. Residents of HACSA housing have opportunities to work toward home ownership through access to Individual Development Accounts as well as the Section 8 Home Ownership Program. Energy Services supports weatherization, heat crisis support, and energy conservation programs. HACSA also works with or refers out to many other programs to support low-income residents of Lane County. HACSA has established partnerships or lines of referral to Food for Lane County, The Neighborhood Economic Development Corporation (NEDCO), Lane Workforce Partnership, Goodwill Industries, and Womenspace - among others.



# Report Methodology

# Document Overview

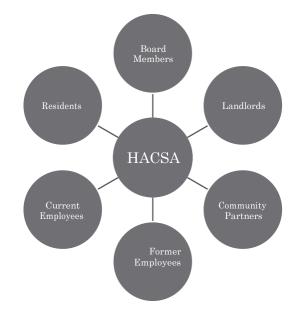
The consultants reviewed countless documents from HACSA's website prior to the site visit. Of particular interest were the organization's previous strategic plans. The team used these past plans to guide their document research, and later, their initial meeting with HACSA leadership. Through this research and discussion, the team was able to develop a sense of which of these previously set strategic goals had not yet been met and should be considered for possible inclusion in the next strategic plan.

### Site Visit

During the site visit with the organization, the consultant team was introduced to HACSA's leadership, including both executive leadership and department heads. This group discussed the breadth of services that HACSA provides, as well as current organizational challenges. A few key areas emerged as being highly important to consider when creating the plan, particularly: prioritizing need among a wide range of special populations; efficiently managing human and financial resources within the organization; employee morale; customer service; creating and maintaining effective community partnerships; and marketing and branding the organization in an effort to diversify funding streams in an effort to increase fiscal stability.

# SWOT Analysis

An analysis of the organization's Strengths, Weaknesses, Opportunities, and Threats (SWOT) was conducted to gather information from key stakeholders external to the day-today operations of HACSA. The consultants conducted one-on-one SWOT interviews with 30 stakeholders, including, but not limited to: board members, landlords, public officials, community partners and former staff.





### Focus Groups

To further research some of the key areas that HACSA leadership prioritized, consultants participated in three focus groups:

#### Employees

This consultant-led group aimed to get line staff input on HACSA's strengths, weaknesses, opportunities, and threats, as well as discuss employee morale issues, including attributes that make HACSA a great place to work, and areas of the workplace that could be improved.

#### Customer Service

This consultant-led group aimed to get tenant input on HACSA's strengths, weaknesses, opportunities, and threats specific to their customer service.

#### Prioritization of Need

This group, led by HACSA's executive leadership team, brought together key service providers in the Lane County area. The discussion centered on how HACSA can best utilize their ability to set preferences within their programs, based on need or geography.



# SWOT Matrix

	Positive	Negative
Internal	<ul> <li>Influence &amp; Reputation</li> <li>Mission &amp; Programs</li> <li>Staff &amp; Leadership</li> <li>Property Development</li> <li>New Executive Director</li> <li>Partnerships</li> <li>Financial Decision-Making</li> </ul>	<ul> <li>Customer Service</li> <li>Branding and Recognition</li> <li>Stagnant/Declining Funding</li> <li>Employee Morale</li> <li>Cultural Competency</li> <li>Staff Training</li> <li>Stakeholder Communication</li> </ul>
External	<ul> <li>Service Partnerships</li> <li>Community Education</li> <li>Political Advocacy</li> <li>Marketing &amp; Branding</li> <li>Client Self-Sufficiency</li> <li>Accessibility of Services</li> <li>Housing Innovations</li> <li>"Hot" Public/Political Issue</li> </ul>	<ul> <li>Board Structure</li> <li>Staff Turnover</li> <li>Informality of Collaboration</li> <li>Aging Portfolio</li> <li>Reliance on Federal Funding</li> <li>Increasing Community Need</li> </ul>

# SWOT Results

The consultants have organized information and feedback from stakeholders into strengths, weaknesses, opportunities and threats. Within each area, data has also been organized into thematic areas, followed by a description of the theme.

### Strengths

- Influence and Reputation: Many stakeholders described the sheer power and leadership HACSA exerts over housing issues in Lane County.
- **Mission and Programs**: Stakeholders expressed appreciation for the work HACSA does in the community and the homes they provide in the area.
- **Staff and Leadership**: Stakeholders commended the passion and energy many HACSA staff members bring to the work.
- **Property Development**: HACSA is very effective at building homes for the community.
- **New Executive Director**: Many stakeholders mentioned Jacob Fox as an organizational strength, specifically the passion, experience and vision he brings to the organization.
- **Partnerships**: HACSA is great at identifying partners in the community and acts as a backbone for many of the organizations working to solve housing issues in Lane County.
- **Financial Decision-Making**: Stakeholders thought it was important that HACSA had the ability to bring together key leaders and players before making financial decisions that could affect programming. Many appreciated the ability to plan and voice concerns before major changes took place.



### Weaknesses

- **Customer Service**: Stakeholders described their interactions with HACSA as frequently negative and suggested that better customer service is needed.
- **Branding and Recognition**: There were strong sentiments from stakeholders that HACSA is great at what it does, but that only those close to the organization are aware of their work. It was indicated that HACSA does not adequately promote its own successes.
- **Stagnant/Declining Funding**: Many stakeholders cited HACSA's reliance on federal funding as a weakness that keeps the organization from being able to meet the increasing public need.
- **Employee Morale**: Both internal and external stakeholders voiced concerns that employees are "burning out" as a result of both feeling overworked and not having enough training or information to carry out their jobs effectively and efficiently.
- **Cultural Competency**: Internal and external stakeholders cited a need for continuous employee training on how to work effectively with underserved and marginalized populations.
- **Staff Training:** Stakeholders stated that more continuous staff training was needed not only for the professional development of staff, but that training would allow staff to effectively serve clients.
- **Stakeholder Communication**: Many stakeholders described poor communication with HACSA. Information was often described as hidden or inaccessible and inconsistent.

### Opportunities

- Service Partnerships: Increasing the number and effectiveness of service partnerships; e.g. wet-bed services, mental health services, referral systems, etc.
- **Community Education**: Educating the community (including employees, partner organizations, private landlords, and others) about available programs and how they work.
- **Political Advocacy:** Lobbying governments at the local, state, and federal levels to provide additional funding and support for affordable housing.
- **Marketing and Branding:** Developing a more recognizable and understandable "brand" in the community, and taking efforts to get that brand out there.
- **Client Self-Sufficiency:** Expanding services that boost the self-sufficiency and resiliency of HACSA clients in an effort to support all residents, and assist those who are able to effectively transition out of housing services to do so.
- Accessibility of Services: Some clients encounter barriers that make it harder to enter programs HACSA must work to be more accessible in terms of language, mental health, etc.
- Housing Innovations: There are a variety of innovative approaches to housing development, maintenance and service delivery, which HACSA could support.
- **"Hot" Public/Political Issue:** Housing issues are a "hot" topic in the community: HACSA can leverage this spotlight to gain more resources and push for innovative solutions.



### Threats

- **Board Structure:** While stakeholders described the current Board of Directors as supportive of HACSA's work, they also cited Commissioner turnover as a threat as that supportiveness may not continue.
- **Staff Turnover:** HACSA has an aging staff, many of which are retiring or nearing retirement. This could lead to a loss of institutional knowledge and capacity if not addressed.
- Informality of Collaboration: Many of the ties between HACSA and their partner organizations are seen as being more person-to-person and not organizationally formalized.
- Aging Portfolio: The housing stock is getting older and is in need of costly repairs.
- **Reliance on Federal Funding:** This source of revenue accounts for the vast majority of HACSA's budget, and is seen by many as unpredictable and likely to decline.
- Increasing Community Need: In Lane County (mirroring Oregon and the rest of the nation) there is an increasing need in the community for low-income housing, and the number of people without housing is seen as being at or approaching crisis levels.



# Strategic Plan Matrix

STRATEGIC ISSUE 1:	COMMUNITY ENGAGEMENT			
Goal: Increase HACSA	A's ability to lead and facilitate convers	ations about afford	able housing opportuniti	es and
challenges in the loco	-	1	ſ	
Objectives	Tasks	Responsible Leaders	Proposed Performance Indicators	Timeline
1. Communications	1. Develop comprehensive	Jacob Fox and	Communications plan	6/30/2016
Capacity: Create a	communications plan for HACSA	Ela Kubok	is in place and	0,00,2010
communication	that includes all relevant objectives		updated at least	
plan, and allocate	in this strategic plan.		annually.	
the resources	2. Determine the dedicated FTE	Jacob Fox and	, Dedicated FTE	9/30/2016
necessary to	necessary to implement and	Valerie Warner	allocated to	
implement and	maintain the communications plan		implement and	
maintain this plan.	and account for this in the HACSA		maintain	
	FY 16-17 organizational budget		communications	
			plan.	
	3. Develop template presentations	Communications	template	12/31/2016
	with information about	Coordinator	presentations	
	departments, programs, and the	and/or key	completed and	
	organization.	managers	updated as needed	
	4. Designate communications	Senior	committee	6/30/2016
	committee with a point person	Management	established and	
	from each division to implement	Team	meets regularly	
	and maintain the communications			
	plan.			
	5. Regularly test advertised links,	Communications	no reports of links,	3/31/2016,
	phone numbers, and resources.	committee	phone numbers and	ongoing
		members	resources not	
	C. Develop etnore energie	Communications	working	2/21/2017
	6. Develop strong media	Communications	# of positive media	3/31/2017
	relationships including culturally specific media outlets and maximize	Coordinator	reports; # of mentions of HACSA	
		and/or key		
	positive media opportunities. 7. Create a "map" of internal and	managers Communications	in related reports # of stakeholders	6/30/2016
	external stakeholders including	Coordinator	increased plugged in	0/30/2010
	culturally specific stakeholders with	and/or key	for info updates	
	details about which group needs	managers		
	what information and what method	managers		
	will be use to communicate.			
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2016-2018	Strategic Plan

				Strategic Plan
2. Community Education: Increase opportunities for information sharing between HACSA	1. Inventory and expand current HACSA staff membership in boards, committees, community groups, etc.	Ela Kubok	expand membership on key boards, committees and community groups by 25%	6/30/2016, inventory 6/30/17, expand membership
and relevant members of the housing community.	2. Establish a forum for executive directors and senior staff members to exchange knowledge about resources available within each organization and the community.	Jacob Fox	Lane county housing providers are successful in increasing resources at the state and local level	12/31/2016
	3. Create opportunities for staff to engage with community housing partners and exchange information and share ideas.	Jacob Fox	# of meetings or cross agency visits	9/30/2016, ongoing
	4. Conduct routine landlord communications and periodic meetings to update and clarify information specific to the Rent Assistance Division	Beth Ochs and Communications Coordinator	50% increase in proactive communication to LL's	6/30/2016, ongoing
	5. Conduct periodic HACSA contractor communications to update and clarify information specific to contracting opportunities and requirements for HACSA contractors.	Communications Coordinator, Steve Ochs and Kurt von der Ehe	50% increase in proactive communication to contractors	TBD
3. Political Advocacy: Advocate for the expansion of funding	1. Map advocacy opportunities at the local, state, and federal level.	Jacob Fox	master calendar developed that identifies these advocacy opportunities	9/30/2016
opportunities for low-income housing development, housing preservation and resident services.	2. Assign senior managers to advocacy opportunities; track opportunities and contacts with decision makers and other housing advocates.	Jacob Fox	# of communications with decision- makers	12/31/2016
	3. Identify groups with shared interests, and work to coordinate advocacy efforts at the state level.	Jacob Fox	increased awareness of Lane County affordable housing issues with state elected officials	6/30/2016
	4. Maintain a current contact list for local, state and national elected officials and their assigned affordable housing staff members when appropriate.	Ela Kubok		6/30/2016, update annually



016-2018 Strategic Plan
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			2010-2016	Strategic Plan
<ol> <li>Branding:</li> <li>Increase brand</li> </ol>	1. Facilitate (or hire a facilitator) to	Communications		3/30/2017
	baseline current HACSA brand and	Coordinator		
recognition to	to develop strategies to improve	and/or key		
promote a positive		managers		0/00/0047
and consistent	2. Review and update HACSA's	Communications	Mission and values	9/30/2017
image of the	mission and values	Coordinator	updated	
organization to		and/or key		
internal and		managers		
external	3. Coordinate all branding with	Jacob Fox and		TDB
stakeholders.	Cornerstone as appropriate to	Communications		
	strengthen the partnership effort	Coordinator		
	4. Change the agency's name from	Jacob Fox and	HACSA, in its new	9/30/2018
	HACSA to something more relevant	Senior	name, is known as	
	and recognizable.	Management	the largest	
		Team	affordable housing	
			provider in Lane	
			County and the 2nd	
			largest in the states	
	5. Establish social media accounts	Communications		12/31/2016
	and protocol for content and	Coordinator		
	distribution	and/or key		
		managers		
	6. Create branding manual and	Communications		6/30/2017
	downloadable resources for	Coordinator		
	employees to ensure consistent	and/or key		
	communications.	managers		
STRATEGIC ISSUE 2	2: SERVICE DELIVERY			
Goal: Provide empl	oyees with support to improve customer	service outcomes.		
Objectives	Tasks	Key Leaders	Proposed	Timeline
-			Performance	
			Indicators	
1. Staff Training:	1. Provide trainings in: customer	Karla Ramsdal	Pre training survey	Initial
Expand	service skills; meeting the needs of		completed to	trainings
•			•	-
opportunities for	clients with unique or marginalized		baseline knowledge	complete by
opportunities for staff to gain	clients with unique or marginalized needs; de-escalation.		baseline knowledge of key issues and	complete by 9/30/16 and
••			<b>-</b>	
staff to gain			of key issues and	9/30/16 and
staff to gain necessary			of key issues and specific training	9/30/16 and annual
staff to gain necessary knowledge and			of key issues and specific training requests. Post	9/30/16 and annual refreshers in
staff to gain necessary knowledge and skills to carry out			of key issues and specific training requests. Post training evaluations	9/30/16 and annual refreshers in 2017 and
staff to gain necessary knowledge and skills to carry out their positions			of key issues and specific training requests. Post training evaluations completed and	9/30/16 and annual refreshers in 2017 and
staff to gain necessary knowledge and skills to carry out their positions			of key issues and specific training requests. Post training evaluations completed and analyzed to ensure	9/30/16 and annual refreshers in 2017 and
staff to gain necessary knowledge and skills to carry out their positions			of key issues and specific training requests. Post training evaluations completed and analyzed to ensure trainings are	9/30/16 and annual refreshers in 2017 and



			2016-2018	Strategic Plan
	2. Create a system to periodically	Karla Ramsdal	training and skill	6/30/2016
	seek feedback from staff to		development	
	determine what other trainings and		opportunities are	
	skill development are needed for		developed based on	
	effective service delivery.		input from staff	
	3. Research and create an inventory	Karla Ramsdal		3/30/2017
	of possible trainings and services that			
	could be offered. Publish a list of			
	available internal and external			
	training opportunities.			
	4. Create opportunities for staff from	Karla Ramsdal	# of	6/30/2016
	both HACSA locations to engage on		interdepartmental	
	topics relevant to their shared work.		events	
2. Service	1. Consider adding positions and/or	Beth Ochs,		9/30/2017
Accessibility:	reclassifying existing Rent Assistance	Darlene Kelly		
Help underserved	and Property Management line staff	and Mira Gattis		
clients enter	positions to provide expanded			
programs that	resident services including housing			
meet their needs,	search supports.			
and decrease	2. Identify key property management	Christi Champ		9/30/16
clients' barriers	and rent assistance documents to	and Jill Fields		documents
to accessing	translate into Spanish. Complete			identified,
HACSA services.	translation into Spanish. Research to			12/31/16
	determine whether other non-English			Spanish
	language document translations are			translations
	merited.			complete,
				6/30/17
				other
				language
				assessments
				complete
	3. Establish and advertise a process	Christi Champ	survey non-English	3/30/2017
	for providing interpretation services.	and Jill Fields	speaking	5, 50, 2017
			residents/participants	
			to determine	
			satisfaction with	
			HACSA's ettorts	
	4 Identify opportunities for face-to-	Beth Ochs and	HACSA's efforts # of face-to-face	6/30/2016
	4. Identify opportunities for face-to-	Beth Ochs and	# of face-to-face	6/30/2016,
	4. Identify opportunities for face-to- face client engagement.	Beth Ochs and Darlene Kelly	# of face-to-face client interactions	6/30/2016, ongoing
Goal: Increase clien		Darlene Kelly	# of face-to-face client interactions increase	
<i>Goal: Increase clien</i> Objectives	face client engagement.	Darlene Kelly	# of face-to-face client interactions increase	
	face client engagement. t self-sufficiency and units/vouchers ded	Darlene Kelly icated to special nee	# of face-to-face client interactions increase eds populations	ongoing
	face client engagement. t self-sufficiency and units/vouchers ded	Darlene Kelly icated to special nee	# of face-to-face client interactions increase eds populations Proposed	ongoing
	face client engagement. t self-sufficiency and units/vouchers ded	Darlene Kelly icated to special nee	# of face-to-face client interactions increase eds populations Proposed Performance	ongoing



		1		Strategic Plan
Create and	2. Provide links to partner services on	Mira Gattis, Ela	# of links added	6/30/2016
expand programs	the website for residents and	Kubok		
that develop the	community members to access.			
self-sufficiency of	3. Create and incentivize community-	Mira Gattis	# of	6/30/2016,
clients, in order	building opportunities for HACSA		events/opportunitie	ongoing
to better serve	residents across various properties		S	
waitlisted people	and programs.			
and underserved	4. Create additional services for	Mira Gattis, Beth	# of added services	6/30/2016,
clients.	tenants or participants aging in place,	Gydé		ongoing
	particularly those in LIHTC housing.			
2. Special Needs	1. Baseline the number of current	Mira Gattis	# of current units	6/30/2016
Housing: Expand	units and vouchers that are		and commitments	
the number of	dedicated to special needs		baselined and used	
new units and	populations including commitments		in communications	
existing units that	yet to be made for development		plan to demonstrate	
are dedicated to	projects and grants like the Pay for		HACSA's	
special needs	Success DOJ/HUD grant.		commitment to	
populations			special needs	
including			populations	
individuals and	3. Survey all 2015 new residents of	Beth Ochs,	# identified of 2015	9/30/2016
families	HACSA housing and Section 8	Darlene Kelly and	new residents and	3, 30, 2010
experiencing	partcipants to determine how many	Mira Gattis	new participants	
homelessness,	could be respresentatives from a		that represent	
coming out of	special needs classification		special needs	
corrections, etc.			populations	
	4. Modify admissions systems to	Beth Ochs and	reports can be	6/30/2017
	better track and report special needs	Darlene Kelly	pulled from housing	0,30,201,
	populations that are utilizing HACSA	Durience Keny	software HAB that	
	properties and housing programs.		shows how many	
	properties and nousing programs.		special needs	
			populations are	
			served by HACSA	
	5. Lead and/or assist in applications	Mira Gattis	increased funding	3/30/16 first
		IVIII a Gattis	for resident services	
	for grants that will expand HACSA's			grant, 0/20/17
	ability to serve special needs		for special needs	9/30/17
	populations		populations	second
				grant,
				9/30/18
	C. Convene ether bearing arrest bear			third grant
	6. Convene other housing provider	Jacob Fox	additional units are	9/30/2017
	leadership to determine whether a		designated in non-	
	joint efforts to expand housing		HACSA housing	
	opportunities for special needs			
	populations could be a partnership			
	effort			



#### STRATEGIC ISSUE 3: CAPACITY BUILDING

Goal: Develop and preserve more affordable housing units by leveraging collaborations, reducing costs, and seeking alternative approaches to funding.

alternative approa	ches to funding.	•	•	
Objectives	Tasks	Key Leaders	Proposed Performance Indicators	Timeline
1. Funding Streams: Build the organization's ability to seek	1. Explore innovative ways to leverage existing properties to draw in more funds - ex. cell phone tower.	Steve O., Beth G., Darlene Kelly	revenue diversified	3/31/2016, ongoing
diverse revenue sources.	2. Document successes from existing programs and partnerships, to increase HACSA's attractiveness to major grantors.	Communications Officer and Mira Gattis	increased coverage for HACSA successes in the local media	12/31/2016, ongoing
	3. Formalize Cornerstone partnership for grant-writing and fundraising skill-sharing.	Jacob Fox and Mira Gattis	increased funding available for resident services	3/31/2016
	4. Align local and state political advocacy efforts to seek out new opportunities and funding for property development.	Jacob Fox, Steve Ochs	increased funding acquired for existing and new developments	3/31/2016, ongoing
2. Asset Preservation: Maintain and upgrade existing properties in	1. Develop comprehensive asset preservation plan and corresponding presentation for elected officials and senior leadership from the jurisdictions	Steve Ochs, Darlene Kelly and Beth Gyde	necessary support is achieved from the local jurisdictions	12/31/2016
order to reduce long-term costs.	2. Develop 5 year capital improvement plan for all HACSA affordable housing assets	Beth Gyde and Kurt von der Ehe	HACSA knows what capital projects are happening when over the next 5 years	9/30/2016
	3. Determine HACSA's total square footage needs and parking needs and assess whether there are any existing buildings that could be acquired and renovated to meet HACSA's administrative office needs.	Ela Kubok	HACSA is able to make decision on whether to purchase an existing property or build a new administrative building	6/30/2016
	4. Market Day Island, 48th and Main and the River Road sites and maximize return on the sale of these properties.	Jacob Fox and Steve Ochs	HACSA has the proceeds necessary to acquire a new administrative building and the remainder of the funds will be used for preservation	6/30/2017



				Strategic Plan
	5. Secure new administrative building for HACSA and future development sites with the funds from the sale of previously mentioned buildings		HACSA combines two locations into one administrative building.	12/31/2018
	6. Complete the conversion of the RAD award from portfolio to multi- phase and complete the multi-phase plan for all associated projects	Steve Ochs	RAD project continues on schedule	6/30/2016
	7. Complete the financial structuring for Sheldon Village, Richardson Bridge and Laurel Gardens and complete necessary renovations	Steve Ochs, Beth Gyde and Kurt von der Ehe	All three properties have extended their useful life by at least 20 years.	9/30/17 SV and RB renovations complete, 9/30/18 LG complete
	8. Complete sale of 112 housing units and provide replacement housing: use portion of proceeds to pay for new construction and a portion for preservation of existing units.	Steve Ochs and Kurt von der Ehe	Proceeds acquired and deployed strategically between new construction and capital projects on existing buildings	9/30/17 sale of initial 10 units complete
	9. Secure consultant to complete RAD subsidy conversion analysis on the remainder of HACSA's public housing portfolio and submit RAD application if appropriate.	Steve Ochs and Darlene Kelly	informed decision made on whether or not to submit application for conversion	9/30/2017
	10. Continue to find ways to reduce expenses with an emphasis on decreasing utilities use and minimizing landscaping costs on existing properties.	Valerie Warner	cost saving measures implemented	3/31/2016, ongoing
	11. Develop a funding strategy for capital needs at Firwood (carried over from 2015 strategic plan)	Darlene Kelly and Vicki Nutter	Firwood has funding for capital needs improvements	6/30/2016
	12. Develop preventive maintenance schedule for HACSA-managed buildings	Darlene Kelly and Kurt von der Ehe	Preventative maintenance schedule is in place and is completed per schedule	6/30/2016
3. New Development: Increase number of affordable	1. Complete construction of Bascom Village	Steve Ochs, Kurt von der Ehe and Beth Gyde	Project is successfully leased up with new residents	12/31/2016
housing units available to Lane County Residents.	2. Complete construction of the Oaks at 14th	Steve Ochs, Beth Gyde and Kurt von der Ehe	Project is successfully leased up with new residents	9/30/2017



2016-2018	Strategic Plan
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	2016-2018 Strategic Plan			
	3. Complete financing plan for the	Steve Ochs	9% LIHTC application	6/30/2017
	6th and Oaks project to include 10		is submitted.	
	two bedroom RAD units if feasible			
	4. Determine whether Glenwood	Steve Ochs	Clear go/no go	6/30/2017
	Place is a viable project given		infrastructure needs	
	infrastructure uncertainty not under		for project success	
	HACSA control. Make corresponding		communicated to	
	decision on timing related to the		jurisdictional	
	purchase of the property.		partners	
	5. Develop Project Based Section 8	Steve Ochs and	Project Based	9/30/2017
	program to support new	Beth Ochs	Section 8 program	
	developments and existing projects		exists with specific	
	for special needs populations.		special needs	
			population targets.	
	6. Identify sites and complete the	Jacob Fox and	RAD requirements	9/30/2018
	financing plan for the remaining new	Steve Ochs	met	
	developments necessary to complete			
	the RAD requirements			
4. Innovative	1. Formalize partnerships initiated by	Jacob Fox and		9/30/2016
Partnerships:	staff to ensure survival after	Mira Gattis		
Continue to	retirement, promotion, etc. (e.g.			
develop and	writing MOUs).			
formalize service	2. Host a regular meeting with	Steve Ochs and	increased real estate	Quarterly
partnerships to	housing partners in the community	Beth Gyde	development	
increase	focused on development,		coordination and	
efficiency, social	preservation and asset management.		asset management	
equity, and			coordination	
effectiveness.	3. Research and support innovative	Steve Ochs and	# of innovative	9/30/2017
	approaches to housing design,	Mira Gattis	approaches	
	development, maintenance, and		employed	
	resident services.			
	4. Expand partnerships between the	Valerie Warner	increased financial	12/31/2017
	Energy Services Department and the	and Steve Jole	contributions from	
	Utility Companies to better serve		utility companies	
	HACSA's multi-family housing assets			



	2016-2018	Strategic Pla
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Goal: Formalize an	d monitor organizational systems to incr	ease effectiveness ai	nd efficiency.	
Objectives	Tasks	Key Leaders	Proposed Performance Indicators	Timeline
1. Personnel Management: Improve systems to support employee development and promotion, to reduce the impact of retirement and turnover.	1. Create a standard method for onboarding new staff, promoted staff and lateral transferring staff including the transfer of knowledge between incoming and outgoing staff for all unique positions within HACSA.	Karla Ramsdal and Senior Management Team	Survey completed by HR as part of 1st performance review to indicate whether onboarding system is effective.	12/31/2017
	2. Update employee performance evaluation process and related documents.	Karla Ramsdal and Senior Management Team	performance evaluation process and related documents updated with Union involvement as necessary	3/30/2017
	3. Develop a awards system to recognize HACSA employees for key achievements and exceptional performance	Karla Ramsdal and Senior Management Team	awards are given to staff	12/31/2016
	4. Identify local, state, regional and national awards and apply for them to ensure that HACSA staff is receiving the external recognition deserved.	Communications Coordinator and Karla Ramsdal	local, state, regional awards are received	Ongoing
2. Policies and Procedures: Improve communication	1. Ensure all current internal policies and procedures are available and easily located on the website and/or intranet.	Karla Ramsdal and Senior Management Team	Policies and procedures are updated and widely available.	12/31/2016
about policies with clients and among employees.	2. Create, communicate and practice resiliency plan (i.e. emergency/crisis plan) with employees, including agency's IT section of the resiliency plan	Karla Ramsdal/Safety Committee, Wes Brumwell	resiliency plan in place	3/30/2017
	3. Secure necessary equipment to implement and support HACSA resiliency Plan (i.e. emergency/crisis plan)	Jacob Fox and Kurt von der Ehe	equipment to implement and maintain resilience plan secured	6/30/2017
	4. Improve agency procurement process by providing training, creating documentation and performing regular compliance activities	Valerie Warner and Kurt von der Ehe	Updated procurement policies in place and regular training for staff is offered	6/30/2016



<b></b>	2016-2018 Strategic Plan			
	6. Develop and implement a	Valerie Warner	resource conservation	12/31/2016
	Resource Conservation plan for the		plan in place to inform	
	Housing Division, as a pilot for the		budget decisions and	
	rest of the organization (leads into		other related	
	agency-wide plan).		decisions	
	7. Revise Personnel Policy (Employee	Karla Ramsdal	Employee handbook	12/31/2016
	Handbook) and Job descriptions		created and updated	
			annually	
3. Information	1. Make existing website easier to	Communications	- Overall less click-	12/31/2016
Technology	navigate, and regularly "test"	coordinator and	through on website to	
Systems:	information. Determine whether to	communications	get to the correct	
Implement	migrate to another website platform	committee	pages/information	
information	2. Explore other website platforms	IT		6/30/2016
technology	that are more user-friendly for			-,,
management	employees.			
system	3. Select specific product and	Communications		12/31/2016
improvements	implement contact management	Coordinator and		-2, 31, 2010
and train	software.	IT		
employees in	4. Improve HAB utilization by	Jill Fields		9/30/2016
their use.	convening a super user group and	JIII I ICIUS		5/50/2010
	providing regular staff trainings			
	5. Analyze whether HAB is the best	Valerie Warner	Informed decision	9/30/2018
	long term housing software for	and Jill Fields	made on whether to	5/50/2018
	HACSA.	and Jill Fleids	continue with HAB or	
	HACSA.			
			migrate to another software	
	6. Implement paperless software	Beth Ochs, Jill	paperless conversion	12/31/2016
	Filevision.	Fields, IT	complete	12/31/2010
	7. Investigate options for electronic	Vicki Nutter	electronic timecard	6/30/2017
	timecards and implement electronic		system implemented	0/30/2017
	timecard system		system implemented	
	8. Identify and implement Human	Karla Ramsdal	HPIS system	6/30/2017
		Kalla Kallisuai	HRIS system	0/50/2017
	Resources Information System (HRIS)		implemented	
	to track employee data (turnover,			
	terminations, new hires,			
	demographics, performance			
	management. data reporting			
	capabilities, standard and custom,			
	applicant tracking, job and pay			
	history, benefits management,			
	employee self-service option,			
	electronic form processing, training			
	management.)			
	9. Continue to expand ACH payments	Vicki Nutter	maintaining the % of	6/30/2016
	for landlords and vendors,		ACH for landlords and	
			increasing the % of	
			ACH for vendors to	
			25%	



	<u>.</u>		2016-2018 St	rategic Plan
4. Accountability	1. Provide ongoing opportunities for	Darlene Kelly,	Regular surveys are	12/31/2016
Systems: Create	clients and stakeholders to provide	Beth Ochs, Kurt	completed and	
processes that	feedback to the organization on	von der Ehe,	changes are	
increase the	customer service, etc.	Steve Jole and	implemented based	
transparency and		Steve Ochs	on feedback from	
accountability of			these survey's	
the organization.	2. Create a more informative budget	Vicki Nutter	HACSA budget process	6/30/2016
	document (reference the county		and document	
	budget document).		considered local best	
			practice	
	3. Develop a system to ensure	Valerie Warner	HACSA reestablishes	9/30/2016
	compliance with Federal program		HUD "high performer"	
	requirements.		status by 12/31/16	
	4. Issue monthly budget vs actual	Vicki Nutter	Reports allow for	11/30/2016
	reports in electronic format for all		HACSA leadership to	
	HACSA cost centers		communicate financial	
			position of agency to	
			board more frequent	
			that annual budget	
			approvals	
	5. Develop and implement a Data	Jacob Fox and	Board and leadership	3/31/2016
	Dashboard for HACSA including all	Valerie Warner	monitor performance	
	appropriate		throughout the year	
	6. Evaluate and possibly implement a	Vicki Nutter	P-card program	12/31/2016
	corporate p-card (purchasing card)		evaluated	
	program for HACSA			



# Conclusion

Successful strategic plan implementation requires the commitment of all stakeholders. The implementation of HACSA's strategic plan begins with commitment and buy-in of the organization's Board of Directors, leadership team, and other staff members. After plan adoption by the Board, staff will continue to provide the regular semi-annual implementation reports to the Board.